



ARIP PUBLIC COMPANY LIMITED

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Ref. ARIP 382/2025

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Subject: Management Discussion and Analysis for the 2nd Quarter of Y2025

Attention: Director and Manager
The Stock Exchange of Thailand

ARIP Public Company Limited submits herewith the financial statements for the 2nd Quarter of Y2025 as of June 30, 2025, that were reviewed by a certified public accountant. The Company would like to report the operating results as follows:

The Company has a total revenue of 60.29 million baht and a net profit of 2.64 million baht compared to the same quarter in the year 2024 which had a revenue of 37.39 million baht and a net profit of 1.83 million baht.

The Company's revenue increased from the previous year by 22.90 million baht or 61.24% due to the economic downturn, the marketing budget has decreased. The company has focused on Government and special projects. Although the income has increased but the cost has also increased.

The total cost of this quarter was 44.04 million baht, with an increase of 21.01 million baht or 91.21% from the previous year, consistent with increased income. As a result, the gross profit of the Company was 16.21 million baht, increased from the previous year by 1.88 million baht or 13.14%.

The Company had selling and administrative expenses of 12.91 million baht, an increase of 0.82 million baht or 6.75% from the previous year. The Company's operating result for the 2nd Quarter had a net profit of 2.64 million baht, with an increase of 0.81 million baht or 44.18% from the previous year.

The results of the first half of 2025 are as follows: total revenue of 131.61 million baht an increase of 42.19 million baht from the previous year and net profit of 4.66 million baht, an increase of 1.33 million baht from the previous year.

Yours faithfully,

Mr. Boonlerd Narathai
Chief Executive Officer